

# Electricity Lawyer

Business Profile



ELECTRICITY  
LAWYER

# Profile

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# About

## **Electricity Lawyer (EL)**

is a novel data-driven research, legal and regulatory service provider, offering tailored legal, regulatory and policy aggregation tools and solutions that assist stakeholders and electricity industry players across the globe in making informed business, economic and investment decisions in power markets across Sub-Saharan Africa.

Drawing from a pool of seasoned lawyers, industry experts and sound research analysts with expertise in the electricity sector within and beyond Africa, EL offers unrivalled services tailored to the specific needs of a wide range of stakeholders (i.e., Policy Makers, Utilities, Governments and Regulatory Agencies, MDA's, Project Developers, Banks and Financial Institutions, Development Institutions and Agencies, Investors, Academia, Students, Researchers, etc).

# Mission & Vision

## **Mission:**

To provide efficient, credible, data driven legal and regulatory consulting services and knowledge dissemination to key stakeholders in the electricity industry for effective decision making from a legal, regulatory, policy, commercial, technical and financial perspective.

## **Vision:**

To assist and support key industry stakeholders in closing the energy access gap in Africa and beyond through the provision of affordable, reliable, sustainable, and modern energy for ALL in line with the United Nations Development Programme (UNDP) Sustainable Development Goal 7 (SDG7).

## **Goal:**

Promoting Energy Access through Knowledge Access.

# Core Values

- Integrity and Ethics
- Excellence
- Passionate and Impact-Driven
- Unity and Teamwork
- Professionalism
- Trust

# Services

## **EL Services include:**

### **1) Research, Sector Insights and Focus Analysis**

### **2) Legal and Regulatory Consulting Services**

- Government Investment Advisory Services and Technical Assistance
- Legal and Transaction Advisory Services
- Legal, Regulatory and Operational Due Diligence Services
- Legal Risk, Regulatory Strengthening and Compliance Monitoring & Management Services
- Corporate Restructuring, Business Process Re-engineering and Governance Services
- Dispute Resolution and Grievance/Complaints Handling Services
- Legislative and Regulatory Drafting Services
- Project and Contract Management Services
- Document Translation Services

### **3) Training and Capacity Building**

## 1. Research, Sector Insights and Focus Analysis

Given our in-depth knowledge and experience of power markets across Sub-Saharan African (SSA), we assist with the provision of research insights and industry analysis via our various toolkits and solutions that enable investors and stakeholders make informed decisions as it relates to investments in power markets across SSA. Some of our offerings include- Legal and Regulatory Briefs, Legal and Regulatory Factsheets, Simplified Legal and Regulatory Guides, Legal and Regulatory Tracker and Horizon Monitor, Legal and Regulatory Market and Impact Studies, Tailored Practical Legal and Regulatory Insights, Legal and Regulatory Deep Dive Analysis, Policy Briefs, Doing Business Guides, Industry Reports, Legal and Regulatory Investment Predictor Toolkits, Legal and Regulatory Investment Trajectory Reports, etc.

## 2. Legal and Regulatory Consulting Services

Our unrivalled experience in power markets across Africa places us at a vantage position to provide unmatched legal and regulatory consulting services. Our services include:

### Government Investment Advisory Services and Technical Assistance

1. Assisting governments in enhancing their investment climates through various legal, regulatory and policy instruments and tools.

2. Regulatory Agency Set-Up
  - Regulatory Assessment
  - Regulatory Compliance and Sanctions Grid Instruments for compliance monitoring
  - Performance Monitoring and Evaluation
  - Review and Drafting of Regulatory Instruments
  - Review of Electricity Industry Contractual Framework
  - Due Diligence Service for Licensing processes
  - Dispute Resolution, Complaints Handling and Litigation Support
  - General Legal Advisory Services
3. Legal, Regulatory and Policy Reform (including developing applicable methodologies following status assessment, diagnostic review, and gap analysis)
4. Technical Assistance and Advisory
5. Legal, Regulatory, Policy Research and Analysis
6. Investment Climate Horizon Watch and Monitoring from a legal and regulatory perspective.
7. Training and Capacity Building

### Legal and Transaction Advisory Services

Providing end to end legal and transaction advisory support on the regulatory architecture for Energy Projects (from conception, structure development,



implementation, and financing to post completion formalities).

## **Legal, Regulatory, Institutional and Operational Due Diligence Services**

- Initial Scoping Due Diligence
- Legal Due Diligence
- Institutional and Market Due Diligence
- Operational Due Diligence

## **Legal Risk, Regulatory Strengthening and Compliance Monitoring & Management Services**

Our understanding of the legal and regulatory framework underpinning the energy industry across SSA places us in an informed position to provide regulatory compliance monitoring services. Some of our service offerings include but are not limited to:

- Risk Management utilising a holistic risk management approach to minimize risk exposure from a legal, regulatory, and contractual perspective.
- Legal Statutory Compliance Management to mitigate compliance risks via the deployment of strategic framework and plans.
- Developing legal and regulatory instruments to support the strengthening of regulatory departments, regulatory agencies, etc.

- Regulatory Affairs Management.
- Regulatory Landscape Analysis and Advice and ongoing regulatory horizon watch as it impacts company operations.
- Providing alerts and analysis on the impact of changes and defaults in the industry regulatory landscape.
- Providing alerts for health and sanity checks on company strategies and business plans in line with the industry regulatory framework.
- Compliance audit of the current legal and regulatory structures employed by companies to identify gaps in compliance levels and ensure adherence to all legal and regulatory compliance obligations.
- Advice on appropriate strategies to bridge identified compliance gaps and meet compliance obligations.
- Developing compliance manuals.
- Developing Compliance Trackers (to assist with compliance obligations on a monthly, quarterly, yearly, or periodic basis), E-Calendars and Applications to monitor compliance levels and provide regular reminder and updates.
- Regular and on-going monitoring of company compliance levels and advising on risk mitigation strategies.

- Tailored internal compliance policies and procedures.
- Monthly Risk Reviews and Reporting to Management/Boards of Companies, etc.

### **Corporate Restructuring, Business Process Re-engineering, and Governance Services**

- Advising Boards on corporate governance, compliance principles and other company law requirements as it impacts on company operations.
- Advising companies on the establishment of appropriate corporate governance structures for effective implementation.
- Developing Corporate Governance and Regulatory Compliance Framework(s) for the Boards of companies.
- Developing and maintaining corporate records and ensuring adherence to governance framework.
- Business Process Re-engineering from a legal, regulatory, and corporate governance perspective.

### **Dispute Resolution and Grievance/ Complaints Management**

- Our understanding of the legal, regulatory, contractual, and commercial intricacies affords us with the essential skills and knowledge in assisting our clients prevent and/or resolve

disputes in the energy industry through negotiations, mediation, international arbitration, litigation, expert determination, and other forms of alternative dispute resolution. We provide end to end dispute resolution services to institutions and organisations and support with customer complaints and grievance reporting/whistle blowing in line with extant laws and regulations.

### **Legislative and Regulatory Drafting Services**

- Diagnostic Audit and Review of legislative, regulatory and policy instruments.
- Technical Assistance and Drafting of legislative, regulatory and policy instruments.

### **Project and Contract Management Services**

We support with managing project risks from a legal and regulatory perspective and provide top notch contract management and support services from contract drafting, to negotiations and review of a broad range of complex power sector related commercial agreements to protect the interest of clients. We offer Power Sector Model Template Agreements and other related Agreements and undertake other contract management services including but not limited to:

- Contracts & Document Preparation.
- Contract Negotiation.





- Tailored in-house contractual templates, guidance materials and policies for contracting and risk management.
- Contract audits to ensure compliance with laws and business requirements and identify risk areas to enable the provision of effective risk mitigation strategies.
- Preparing formal legal opinions on contractual disputes.
- KPI Monitoring and Audit.
- Tailored in-house contracts law training and capacity building.

We can support with PPP project design in terms of project appraisals, feasibility studies, project finance, investment analysis, contract management, communication, and stakeholder relations. We also provide Procurement tenders and licensing services which include, support with bid preparation and submission, drafting of EoI's, support with compliance requirements, reporting systems, contract negotiation, etc.

## Document Translation Services

### 3. Training and Capacity Building

Electricity Lawyer through its Academy provides training and capacity building services to various stakeholders within the energy industry by leveraging on our broad network of experts and facilitators within the energy industry in delivering tailored training and capacity building programs to boost top-of-mind awareness of the legal and regulatory framework

underpinning power markets across SSA.

We provide staff and management team of companies with all the training and workshop needs to support efficient business outcomes and performance assessments.

We also work with educational institutions in developing short courses, tailored curriculum, specialised and executive trainings for knowledge enhancement, to boost institutional credibility and ranking.

EL through its 'Young Learners Curriculum' for children in various age ranges, seeks to transfer knowledge to children regarding the workings of the energy industry using a basic/simplified model of learning.

EL alongside its partners will roll-out on a continuous basis a 'Women Empowerment' training programme for women in the energy industry, considering the key role played by women in attaining a sustainable energy future in line with the SDG 7 and other SDG's.



# Advisory Board

Ivie Ehanmo

Francois Pienaar

Jerry Ehanmo

Denzel Hankinson

Oluwadamilola Oluwole

Kofoworola Olokun-Olawoyin



### Ivie Ehanmo

Ivie Ehanmo is an Energy Lawyer/Power Sector Legal and Regulatory Specialist. She is a qualified transaction lawyer/regulatory and due diligence expert in the energy sector with over 12 years' experience, particularly in the gas and power sector(s) where she has been involved in a wide array of complex transactions for multiple clients across the value chain.



### Francois Pienaar

Francois Pienaar is a Chartered Electrical Engineer with a combination of electricity infrastructure and utility experience specialising in distribution and electricity access. He possessed over 26 years of electricity sector experience in roles ranging from managing large complex electricity infrastructure projects to electricity utility turnaround management.



### Jerry Ehanmo

Jerry Ehanmo is an Energy Economist/Consultant with demonstrable experience providing multi-faceted solutions to organizations and institutions with a focus on the power value chain. As a visionary leader and business transformation expert, he has significant experience in providing business solutions and strategic revolutionary growth ideas to drive organizational improvements on a companywide scale. Jerry has and continues to contribute significantly to the success, conversion and operational efficiency of several organizations while aiding businesses remain competitive.



### Denzel Hankinson

Denzel Hankinson is a Regulatory Economist with more than 20 years of experience advising multilateral development banks, bilateral donors, and private companies on matters related to energy infrastructure. He founded DHInfrastructure in 2007 after a decade working in the infrastructure advisory practices of National Economic Research Associates, EconOne Research, and Castalia Strategic Advisors. He has directed or managed more than 120 assignments in more than 80 countries.



### Damilola Oluwole

Damilola Oluwole is a researcher, energy systems and energy finance professional with over ten years of experience in energy solutions and financial services across Africa and in the UK. He is a Management Consultant with EMRC Nigeria. He has demonstrated expertise in power systems planning, distribution network expansion, energy policy, renewables, energy management, financial modelling, investment management and risk analysis.



### Kofo Olokun-Olawoyin

Kofo Olokun-Olawoyin holds Second Class Upper-Grades from the prestigious University of Lagos and the Nigerian Law School, Abuja Campus, where she obtained a Law degree and Nigerian Bar qualification certificate. She holds two Masters' Degree in European Union Business and Taxation Law from the Université de Cergy-Pontoise (Cergy-Pontoise, France) and in International Commercial Law from the University of Dundee (Dundee, United Kingdom) where she made Distinction and Merit respectively.



Ivie Ehanmo

She possesses an extensive knowledge of Oil and Gas/Power Sector Industry, Transaction, Contractual and Regulatory documents, and processes and has provided transaction advisory services to a wide array of clients from conception, structure development, implementation, and financing to post completion formalities of energy projects. Ivie has advised clients on legal, regulatory, and commercial strategies for gas commercialization and sale to off-takers.

Ivie also has vast experience in conducting Legal and Operational Due Diligence Services, Corporate Restructuring/Business Process Re-engineering Regulatory Strengthening, Regulatory Compliance Audit and Monitoring Services, Rate Case Submissions and Energy Billing Audit Services to Operators within the African Energy space. She also engages in extensive Regulatory Liaison with industry regulators and other key stakeholders given her network of contacts in the industry. Ivie provides Dispute Resolution Services in the energy industry, General Board Advisory Services on local and international Corporate Governance best practice standards to operators within the energy sector.

Ivie is an adept researcher and has a passion for the energy sector, particularly relating to closing the energy access gap in Sub-Saharan Africa. To this end, she provides research consultancy services to global, regional, and local institutions such as The Energy for Growth Hub, an international trade and development

agency that primarily connects the latest research directly with policymaker demand to fuel prosperity for everyone. Given her in-depth knowledge of the energy sector from a legal, regulatory and commercial perspective, she is also a Legal and Regulatory Consultant for Energy Market and Regulatory Consultants (EMRC) (a member of the MRC Group), a leading specialist consultancy firm focused on energy markets, regulation, transactions and commercial issues across the globe and working for power and utility companies, regulators, traders, power market operators and policy makers in electricity and gas around the world.

Ivie is a Transaction Advisor (Legal, Regulatory and Governance Expert) on the Nigeria Power Sector Program, a Power Africa Initiative by the U.S Agency for International Development (USAID). Working with a team of global experts on the World Bank Scaling Up Power Transmission in Africa (SUPTA) Project, Ivie provided advisory support on the legal and regulatory framework for independent power transmission. She has also worked on several U.S. Trade and Development Agency (USTDA) funded energy and infrastructure projects across Africa.

Ivie has also provided Regulatory and Compliance expertise to the United Kingdom Nigeria Infrastructure Advisory Facility (UKNiAF) where she was involved in undertaking a detailed assessment of market contracting in the electricity sector and proffering recommendations for improvements to the existing and future electricity trading and contract

arrangements in the Nigerian electricity supply industry.

She was appointed as a Legal Expert on Millennium Challenge Corporation (USA) projects and she supported the 'Regulatory Strengthening and Tariff Development Project' for the Sierra Leone Electricity and Water Regulatory Commission. She also provided legal and regulatory support to UNOPS (United Nations Office for Project Services) in the drafting of the Sierra Leone Electricity and Water Regulatory Commission's draft Mini Grid Regulation mirrored against the backdrop of the NERC Mini Grid Regulation in Nigeria.

Ivie is the Group Chair of the Policy and Advocacy Working Group of the Renewable Energy Association of Nigeria and a Mentor for the African Women in Energy Development Initiative (AWEDI) where she mentors young female energy professionals, considering the key role played by women in attaining a sustainable energy future in line with the SDG 7 and other SDG's. She is also a member of the Developer Enablers Network (DEN) of InaTide, a selective network of experienced energy sector and finance professionals handpicked to support the growth and investment preparation of entrepreneurs and projects in the InaTide ecosystem.

She has and continues to advise potential investors seeking to invest in on-grid, off-grid and renewable energy projects across Africa on the legal, regulatory and commercial framework governing electricity projects and energy projects in general. She is a subject matter expert on Power Purchase Agreements and other

electricity sector related contracts and associated contractual arrangements.

Ivie is a member of the Chartered Institute of Arbitrators and has been involved in resolving complex disputes amongst key players and stakeholders in the energy industry. Ivie also has vast experience in Commercial Law Transactions, Due Diligence and Transaction Advisory, Mergers and Acquisitions, Project Finance and PPP Transactions. She is a regular contributor in local and international publications and conferences in the energy space. Ivie has authored several articles on 'Energy Law' and is well versed with the workings of the industry.

Ivie is a Partner within the Energy and Infrastructure Projects Unit at George Etomi & Partners.

Ivie holds an LLB (Hons.) Law from the University of Hertfordshire, UK and an LLM (Energy Law with Distinction) from the Centre for Energy, Petroleum, Mineral Law and Policy (CEPMLP), University of Dundee, UK. In addition, she obtained a Certificate of Distinction from The World Bank course programme- 'Unlocking Investment and Finance in Emerging Markets and Developing Economies' and a Certificate of Excellence from Florence School of Regulation, Italy/Universidad Pontificia Comillas, Spain for the course- 'Regulation of the Power Sector'. She was called to the Nigerian Bar in 2007. Ivie is a Doctoral Researcher at the CEPMLP, University of Dundee.

Her PhD (Electricity Law and Regulation) focuses on exploring Legal and Regulatory mechanisms to scale up investments in Power Markets across Sub-Saharan Africa.

Outside work, Ivie enjoys spending quality time with her family, charitable initiatives and catching up on Netflix movies.

[\[www.linkedin.com/in/ivieehanmo\]](http://www.linkedin.com/in/ivieehanmo)



Francois Pienaar

**F**rancois has been involved in electrification and urban electrical network renewal & urbanisation projects in Africa exceeding \$170M connecting 195,000 plus customers to electricity. He was a Rural electrification project manager (2008 to 2014) responsible for the electrification of 201 villages and connecting 92.000 households in 7 regions in Tanzania as part of the MCA-T energy projects.

Francois possesses Utility change management expertise working in management teams, managing inefficient and distressed electricity utilities in Georgia, Kosovo, and Liberia. He was a shareholder in off-grid solar project development (PCL) and off-grid Solar Home System (RISE) company in Tanzania. He also worked in ESB Networks, the electricity distribution asset owner in Ireland as a project manager to support the LV Network Readiness Project. The project aims to futurise the electricity distribution networks in Ireland through reactive and proactive investment strategies that will allow the networks and operations to accept large scale distributed renewable energy generation, electric vehicle charging, and electric heating.

Francois has a combination of African power sector experience and the experience of modern utilities in mature power sectors going through a transition as part of their decarbonised roadmap.

He holds a B.Eng., Electrical Engineering from the University of Pretoria/Universiteit van Pretoria and has undertaken several leadership programmes, particularly the Oxford Executive Leadership Programme at the Said Business School, University of Oxford.

[\[www.linkedin.com/in/francois-pienaar\]](http://www.linkedin.com/in/francois-pienaar)





Jerry Ehanmo

He is a Commercial Director with Conlog, the world's leading smart meters and metering solutions provider to utilities and electricity service companies across over 4 continents and 20 countries. He possesses field based expertise and extensive experience across transaction advisory, strategy development, business transformation, loss reduction, revenue cycle management, commercial operations optimization, revenue cycle management, financial structuring, risk assessment, corporate communication, competitor intelligence and business/project management.

Jerry holds an MBA (Masters in Business Administration) from the University of Aberdeen, UK, an MSc in Energy Economics from the Centre for Energy, Petroleum, Mineral Law and Policy, University of Dundee, UK and a BSc (Hons) in Economics from the University of Ilorin, Nigeria. He is also a Project Management Professional (PMP) from the Project Management Institute.

[\[www.linkedin.com/in/jerryehanmo\]](http://www.linkedin.com/in/jerryehanmo)



Denzel Hankinson

Denzel has extensive experience developing financing mechanisms for renewables and off-grid electricity. He has developed renewable energy investment plans under the Climate Investment Fund's Scaling Up Renewable Energy Program (SREP) for five countries, including three countries that required extensive off-grid solutions: Lesotho, Bangladesh, and Vanuatu. For these SREP investment plans, Denzel led teams of national and international technical consultants to carry out renewable energy resource assessments and financial analyses of potential renewable energy resource options. Each investment plan identified specific investment opportunities and potential sources of funding for each opportunity. The off-grid solutions he identified in these plans included plug-and-play solar PV systems (Vanuatu); scale-up of solar irrigation technologies and hybrid minigrids (Bangladesh); and microgrids, solar water pumps, and solar water heaters (Lesotho).

In 2013, Denzel worked with the World Bank to develop the Regulatory Indicators for Sustainable Energy (RISE) to benchmark country-level progress in developing enabling environments for renewable energy, energy efficiency, and the provision of universal access to modern energy services. Denzel developed a shortlist of indicators and presented them to more than 150 sector experts and investors and conducted a desk pilot in six countries. He refined the RISE indicators based on the feedback from experts and the findings from the desk

pilot. Finally, he developed an external prospectus to raise donor funding for a pilot and larger scale implementation of RISE. RISE now includes 27 indicators covering 133 countries representing 97 percent of the world population.

Denzel has an M.A. in Energy, Environment, Science, and Technology from The Johns Hopkins University School of Advanced International Studies and a B.A. in Political Economy from the College of William & Mary.

[\[www.linkedin.com/in/denzel-hankinson-2585011\]](http://www.linkedin.com/in/denzel-hankinson-2585011)





Damilola Oluwole

Damilola Oluwole is passionate about the development of innovative solutions to support the participation of private capital in the growth of the Nigerian electricity market. He is currently leading the development of analytical tools and models, notably for distribution network investment and expansion planning. He has been the project manager supporting the development of performance improvement plans to support the loss reduction and service improvement programs of local distribution companies. He has led support on tariff negotiation, and rate design, for distribution companies, including the design of the recently announced service-based electricity tariffs. He has also led and successfully delivered energy demand studies for distribution companies in Nigeria, and for Zambia as part of a cost-of-service study.

With a deep knowledge of the Nigerian power sector, Damilola has also supported government policies including the review of the Electric Power Sector Reform Act, advisory on the Presidential Power Initiative with Siemens AG, big data support on the Presidential Directive on cashless billings and collections, and support to the Nigerian Senate committee on Power.

Prior to joining EMRC, he worked in a variety of roles for Citibank Nigeria, culminating in Liquidity and Investment Manager, managing a balance sheet of over \$600million in local currency and \$2billion in foreign currency.

Damilola has a PhD in Energy Systems from the University of Edinburgh (United Kingdom) and a first-class BSc in Electrical Electronics Engineering from Olabisi Onabanjo University (Nigeria). He is a recipient of the Presidential Scholarship for Innovation and Development (PRESSID).

[\[www.linkedin.com/in/oluwadamilolaoluwole\]](http://www.linkedin.com/in/oluwadamilolaoluwole)





Kofo Olokun-Olawoyin

She is a fellow of the Institute of the Chartered Governance Institute, United Kingdom (formerly the Institute of Chartered Secretaries and Administrators (ICSA), a Fellow and a floor official of the Institute of Credit Administration Nigeria (ICA), a member of the Women in Energy (Global), a Mentor on various platforms including the African Women in Energy Development Initiative (AWEDI) etc. Kofo has well over a decade of active legal practice and experience which extends to cross-border financing transactions, Energy, Telecommunications, Corporate Finance, Banking and Finance, Project Finance, Public-Private Partnerships and Legal Advisory and Company Secretarial Services.

Kofo holds numerous certifications from foreign institutions in various areas including Energy, Project Finance, International financial markets etc.

Kofo has been included on the Experts Roster for Rapid Response (ExpRes) by the United Nations Development Program and was featured in the African Power & Energy Elites 2021 Edition, by ESI Africa, as a Leader in the Energy Sector in Africa.

She recently authored the fast-selling book titled "The Nigerian Electricity Supply Industry- Post Privatisation Realities, Trends and Challenges" a 640 paged professional and academic material, which provides remarkable details on all that need to be known about the Nigerian Electricity Supply Industry and covers various aspects of electricity including

basic knowledge of engineering, policies; laws and regulations; financing, tax, business, negotiation, and investment strategies etc.

This book has been adjudged one of a kind because of its detailed and extensive coverage of crucial issues within the Power Sector and has been adopted as a recommended text for postgraduate students at some Universities in Nigeria. She periodically contributes articles for publication on salient issues within the Power Sector in the Business Day Newspaper and was a key Contributor to the World Bank report on Benchmarking Public Private Partnership Procurements in 2015.

Kofo is very passionate about the Power Sector and is committed to contributing her quota in ensuring reliable power supply in Africa, particularly, Nigeria.

Kofo was, up until March 2021, an Assistant General Manager with one of the biggest licensed distribution companies in Lagos Nigeria, Eko Electricity Distribution Plc (Eko DisCo) and led the Legal Advisory and Contracts Unit of the Legal Department. Prior to joining Eko DisCo in 2015, Kofo worked with two of Nigeria's top tier Commercial Law Firms of Banwo & Ighodalo and Paul Usoro & Co, both in Lagos Nigeria, where she was part of and led teams that successfully closed multimillion-dollar transactions in various fields. She has contributed immensely to the development of regulatory framework required for successful implementation of a viable Power Sector in Nigeria, continues to be instrumental to the

drafting of complex agreements and proffering of crucial legal advice on very crucial industry regulations, rules, laws, and issues generally which have had and continued to have profound positive impact within the Power Sector.

She was instrumental to the draft of all major template Agreements used by her Company till date, which were novel at the point of privatisation without any locally available template and pioneered the drafts of major commercial agreements for the Company's major projects and schemes.

Kofo is currently the Group Head, Legal and Company Secretary at Transcorp Plc (Transnational Corporation of Nigeria Plc), a leading diversified conglomerate focused on acquiring and managing strategic businesses that create long term shareholder value and socio-economic impact.

To inspire a new generation of women and young men to better appreciate the dynamics of the power sector and also drive the attainment of steady and uninterrupted power in Nigeria, Kofo has during the past years, started and participated in mentorship and knowledge sharing programs informally and through formal platforms such as the AWEDI, the United Nations Development Program (UNDP), the Nigerian Bar Association, Lagos Branch, The Young Lawyers Forum of the Nigerian Bar Association, Individuals and Student Groups across Universities, random knowledge-seekers on professional social media platforms like LinkedIn and through the Eko Disco mentorship program.

Kofo enjoys bonding with her family.  
reading, teaching, and travelling.

[\[https://www.linkedin.com/in/kofo-olokun\]](https://www.linkedin.com/in/kofo-olokun)





## Contact EL

- For Enquiries and/or Advisory Services: [ask@electricitylawyer.com](mailto:ask@electricitylawyer.com)
- For Research and Insights: [insights@electricitylawyer.com](mailto:insights@electricitylawyer.com)
- For Training and Capacity Building: [trainings@electricitylawyer.com](mailto:trainings@electricitylawyer.com)